Workshop on Contract Management in Public Procurement

Contracts Management

Course Overview

Workshop on Contract Management in Public Procurement: a 3-day professional training course from LTC Consultants, delivered in-classroom across Africa and...

What You Will Achieve

- Explain the core principles and current good practice in Contract Management in Public Procurement
- Apply practical tools and techniques for Contract Management in Public Procurement in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Contract Management in Public Procurement in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Foundations of Contract Management in Public Procurement: principles, terminology and context
2. The business case: why Contract Management in Public Procurement matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
2 to 4 Nov 2026	Online	**$500**
9 to 11 Nov 2026	Cape Town	**$800**
16 to 18 Nov 2026	Lusaka	**$900**
23 to 25 Nov 2026	Maputo	**$900**
30 Nov to 2 Dec 2026	Johannesburg	**$950**
7 to 9 Dec 2026	Nairobi	**$950**
14 to 16 Dec 2026	Kampala	**$900**

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.