

# Vehicle Leasing, Financing and Fleet Acquisition Decisions

Traffic Management & Road Safety

## Course Overview

Vehicle Leasing, Financing and Fleet Acquisition Decisions: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa...

## What You Will Achieve

- Explain the core principles and current good practice in Vehicle Leasing, Financing and Fleet Acquisition Decisions
- Apply practical tools and techniques for Vehicle Leasing, Financing and Fleet Acquisition Decisions in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Vehicle Leasing, Financing and Fleet Acquisition Decisions in practice
- Build a personal action plan to implement what you have learned

## Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

## Course Outline

1. Foundations of Vehicle Leasing, Financing and Fleet Acquisition Decisions: principles, terminology and context
2. The business case: why Vehicle Leasing, Financing and Fleet Acquisition Decisions matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

## Upcoming Dates and Fees

| DATES             | VENUE  | FEE (PER DELEGATE) |
|-------------------|--------|--------------------|
| 9 to 13 Nov 2026  | Harare | \$1,650            |
| 16 to 20 Nov 2026 | Cairo  | \$1,450            |
| 23 to 27 Nov 2026 | Online | \$700              |

|                      |          |                |
|----------------------|----------|----------------|
| 30 Nov to 4 Dec 2026 | Pretoria | <b>\$1,550</b> |
| 7 to 11 Dec 2026     | Windhoek | <b>\$1,650</b> |

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### **LTC Consultants**

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.