

Total Cost of Ownership and Value Based Procurement

Purchasing, Logistics & Supply Chain Management Training Course

Course Overview

Total Cost of Ownership and Value Based Procurement: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and...

What You Will Achieve

- Explain the core principles and current good practice in Total Cost of Ownership and Value Based Procurement
- Apply practical tools and techniques for Total Cost of Ownership and Value Based Procurement in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Total Cost of Ownership and Value Based Procurement in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Foundations of Total Cost of Ownership and Value Based Procurement: principles, terminology and context
2. The business case: why Total Cost of Ownership and Value Based Procurement matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
19 to 23 Oct 2026	Pretoria	\$1,450
26 to 30 Oct 2026	Gaborone	\$1,395
9 to 13 Nov 2026	Kigali	\$1,450
16 to 20 Nov 2026	Online	\$700

30 Nov to 4 Dec 2026	Cape Town	\$1,650
7 to 11 Dec 2026	Lusaka	\$1,395

LTC Consultants

Suite 601, Block 2, Monument Office Park, 79 Steenbok Ave, Monument Park, Pretoria, 0181, South Africa
+27 68 403 2806 | info@ltccconsultants.net | ltccconsultant.co.za

Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.