Tender and Bid Documentation for Public Procurement

Contracts Management

Course Overview

Tender and Bid Documentation for Public Procurement: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and live...

What You Will Achieve

- Explain the core principles and current good practice in Tender and Bid Documentation for Public Procurement
- Apply practical tools and techniques for Tender and Bid Documentation for Public Procurement in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Tender and Bid Documentation for Public Procurement in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Setting the scene: Tender and Bid Documentation for Public Procurement in today's organisation
2. Key concepts and the language of Tender and Bid Documentation for Public Procurement
3. Frameworks and good practice that deliver results
4. Hands-on application: workshop exercises and cases
5. Problem-solving clinic: participants' real challenges
6. Integrating Tender and Bid Documentation for Public Procurement with day-to-day operations
7. Reporting, metrics and demonstrating value
8. Action planning: your first 90 days after the course

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
2 to 6 Nov 2026	Lagos	**$1,395**
16 to 20 Nov 2026	Pretoria	**$1,450**
30 Nov to 4 Dec 2026	Harare	**$1,395**

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.