

Strategic Sourcing the Optimum Approach to Buying

Purchasing, Logistics & Supply Chain Management Training Course

Course Overview

Strategic Sourcing the Optimum Approach to Buying: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and live...

What You Will Achieve

- Explain the core principles and current good practice in Strategic Sourcing the Optimum Approach to Buying
- Apply practical tools and techniques for Strategic Sourcing the Optimum Approach to Buying in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Strategic Sourcing the Optimum Approach to Buying in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Foundations of Strategic Sourcing the Optimum Approach to Buying: principles, terminology and context
2. The business case: why Strategic Sourcing the Optimum Approach to Buying matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
21 to 25 Sep 2026	Gaborone	\$1,450
5 to 9 Oct 2026	Kigali	\$1,395
19 to 23 Oct 2026	Online	\$750
2 to 6 Nov 2026	Cape Town	\$1,450
9 to 13 Nov 2026	Lusaka	\$1,450

23 to 27 Nov 2026	Maputo	\$1,395
7 to 11 Dec 2026	Johannesburg	\$1,450

LTC Consultants

Suite 601, Block 2, Monument Office Park, 79 Steenbok Ave, Monument Park, Pretoria, 0181, South Africa
+27 68 403 2806 | info@ltcconsultants.net | ltcconsultant.co.za

Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.