Sourcing and Managing IT and Software Procurement Contracts

Purchasing, Logistics & Supply Chain Management Training Course

Course Overview

Sourcing and Managing IT and Software Procurement Contracts: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa...

What You Will Achieve

- Explain the core principles and current good practice in Sourcing and Managing IT and Software Procurement Contracts
- Apply practical tools and techniques for Sourcing and Managing IT and Software Procurement Contracts in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Sourcing and Managing IT and Software Procurement Contracts in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Setting the scene: Sourcing and Managing IT and Software Procurement Contracts in today's organisation
2. Key concepts and the language of Sourcing and Managing IT and Software Procurement Contracts
3. Frameworks and good practice that deliver results
4. Hands-on application: workshop exercises and cases
5. Problem-solving clinic: participants' real challenges
6. Integrating Sourcing and Managing IT and Software Procurement Contracts with day-to-day operations
7. Reporting, metrics and demonstrating value
8. Action planning: your first 90 days after the course

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
2 to 6 Nov 2026	Cape Town	**$1,395**
16 to 20 Nov 2026	Lusaka	**$1,450**
23 to 27 Nov 2026	Maputo	**$1,650**

30 Nov to 4 Dec 2026	Johannesburg	**$1,450**

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.