

Sourcing and Managing IT and Software Procurement Contracts

Purchasing, Logistics & Supply Chain Management Training Course

Course Overview

Sourcing and Managing IT and Software Procurement Contracts: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa...

What You Will Achieve

- Explain the core principles and current good practice in Sourcing and Managing IT and Software Procurement Contracts
- Apply practical tools and techniques for Sourcing and Managing IT and Software Procurement Contracts in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Sourcing and Managing IT and Software Procurement Contracts in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Setting the scene: Sourcing and Managing IT and Software Procurement Contracts in today's organisation
2. Key concepts and the language of Sourcing and Managing IT and Software Procurement Contracts
3. Frameworks and good practice that deliver results
4. Hands-on application: workshop exercises and cases
5. Problem-solving clinic: participants' real challenges
6. Integrating Sourcing and Managing IT and Software Procurement Contracts with day-to-day operations
7. Reporting, metrics and demonstrating value
8. Action planning: your first 90 days after the course

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
21 to 25 Sep 2026	Dar es Salaam	\$1,450
28 Sep to 2 Oct 2026	Online	\$700
12 to 16 Oct 2026	Pretoria	\$1,650

19 to 23 Oct 2026	Gaborone	\$1,450
26 to 30 Oct 2026	Kigali	\$1,650
2 to 6 Nov 2026	Cape Town	\$1,395
16 to 20 Nov 2026	Lusaka	\$1,450
23 to 27 Nov 2026	Maputo	\$1,650
30 Nov to 4 Dec 2026	Johannesburg	\$1,450

LTC Consultants

Suite 601, Block 2, Monument Office Park, 79 Steenbok Ave, Monument Park, Pretoria, 0181, South Africa
+27 68 403 2806 | info@ltccconsultants.net | ltccconsultant.co.za

Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.