

# Result Based Leadership

Management and Leadership

## Course Overview

Result Based Leadership: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and live online.

## What You Will Achieve

- Explain the core principles and current good practice in Result Based Leadership
- Apply practical tools and techniques for Result Based Leadership in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Result Based Leadership in practice
- Build a personal action plan to implement what you have learned

## Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

## Course Outline

1. Foundations of Result Based Leadership: principles, terminology and context
2. The business case: why Result Based Leadership matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

## Upcoming Dates and Fees

| DATES             | VENUE         | FEE (PER DELEGATE) |
|-------------------|---------------|--------------------|
| 9 to 13 Nov 2026  | Pretoria      | \$1,650            |
| 23 to 27 Nov 2026 | Windhoek      | \$1,395            |
| 7 to 11 Dec 2026  | Dar es Salaam | \$1,550            |

### LTC Consultants

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.