Real Estate Market Analysis Appraisal

Real Estate Investment

Course Overview

Real Estate Market Analysis Appraisal: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and live online.

What You Will Achieve

- Explain the core principles and current good practice in Real Estate Market Analysis Appraisal
- Apply practical tools and techniques for Real Estate Market Analysis Appraisal in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Real Estate Market Analysis Appraisal in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Finance managers, accountants, analysts, budget holders and professionals responsible for financial planning, control or reporting.

Course Outline

1. Foundations of Real Estate Market Analysis Appraisal: principles, terminology and context
2. The business case: why Real Estate Market Analysis Appraisal matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
9 to 13 Nov 2026	Durban	**$1,650**
16 to 20 Nov 2026	Accra	**$1,395**
30 Nov to 4 Dec 2026	Online	**$800**
7 to 11 Dec 2026	Lagos	**$1,550**

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.