Real Estate: Market Analysis, Appraisal, Finance & Investment

Real Estate Investment

Course Overview

Real Estate: Market Analysis, Appraisal, Finance & Investment: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa...

What You Will Achieve

- Explain the core principles and current good practice in Real Estate: Market Analysis, Appraisal, Finance & Investment
- Apply practical tools and techniques for Real Estate: Market Analysis, Appraisal, Finance & Investment in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Real Estate: Market Analysis, Appraisal, Finance & Investment in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Finance managers, accountants, analysts, budget holders and professionals responsible for financial planning, control or reporting.

Course Outline

1. Setting the scene: Real Estate: Market Analysis, Appraisal, Finance & Investment in today's organisation
2. Key concepts and the language of Real Estate: Market Analysis, Appraisal, Finance & Investment
3. Frameworks and good practice that deliver results
4. Hands-on application: workshop exercises and cases
5. Problem-solving clinic: participants' real challenges
6. Integrating Real Estate: Market Analysis, Appraisal, Finance & Investment with day-to-day operations
7. Reporting, metrics and demonstrating value
8. Action planning: your first 90 days after the course

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
9 to 13 Nov 2026	Lusaka	**$1,550**
16 to 20 Nov 2026	Maputo	**$1,395**
23 to 27 Nov 2026	Johannesburg	**$1,550**
30 Nov to 4 Dec 2026	Cape Town	**$1,550**

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.