Real Estate Development Process

Real Estate Investment

Course Overview

Real Estate Development Process: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and live online.

What You Will Achieve

- Explain the core principles and current good practice in Real Estate Development Process
- Apply practical tools and techniques for Real Estate Development Process in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Real Estate Development Process in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Finance managers, accountants, analysts, budget holders and professionals responsible for financial planning, control or reporting.

Course Outline

1. Foundations of Real Estate Development Process: principles, terminology and context
2. The business case: why Real Estate Development Process matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
23 to 27 Nov 2026	Lusaka	**$1,450**
30 Nov to 4 Dec 2026	Maputo	**$1,650**
7 to 11 Dec 2026	Johannesburg	**$1,650**

LTC Consultants

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.