

# Public Sector Wage Negotiations and Bargaining Council Processes

Public Sector Management & Public Affairs

## Course Overview

Public Sector Wage Negotiations and Bargaining Council Processes: a 5-day professional training course from LTC Consultants, delivered in-classroom across...

## What You Will Achieve

- Explain the core principles and current good practice in Public Sector Wage Negotiations and Bargaining Council Processes
- Apply practical tools and techniques for Public Sector Wage Negotiations and Bargaining Council Processes in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Public Sector Wage Negotiations and Bargaining Council Processes in practice
- Build a personal action plan to implement what you have learned

## Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

## Course Outline

1. Foundations of Public Sector Wage Negotiations and Bargaining Council Processes: principles, terminology and context
2. The business case: why Public Sector Wage Negotiations and Bargaining Council Processes matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

## Upcoming Dates and Fees

| DATES             | VENUE    | FEE (PER DELEGATE) |
|-------------------|----------|--------------------|
| 21 to 25 Sep 2026 | Pretoria | \$1,395            |
| 5 to 9 Oct 2026   | Harare   | \$1,650            |
| 12 to 16 Oct 2026 | Cairo    | \$1,550            |

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|-------------------|---------------|----------------|
| 26 to 30 Oct 2026 | Online        | <b>\$700</b>   |
| 2 to 6 Nov 2026   | Windhoek      | <b>\$1,450</b> |
| 16 to 20 Nov 2026 | Dar es Salaam | <b>\$1,450</b> |
| 23 to 27 Nov 2026 | Gaborone      | <b>\$1,395</b> |
| 7 to 11 Dec 2026  | Kigali        | <b>\$1,395</b> |

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### **LTC Consultants**

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.