

Public Sector Negotiation and Mediation Skills for Government Officials

Public Sector Management & Public Affairs

Course Overview

Public Sector Negotiation and Mediation Skills for Government Officials: a 5-day professional training course from LTC Consultants, delivered in-classroom...

What You Will Achieve

- Explain the core principles and current good practice in Public Sector Negotiation and Mediation Skills for Government Officials
- Apply practical tools and techniques for Public Sector Negotiation and Mediation Skills for Government Officials in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Public Sector Negotiation and Mediation Skills for Government Officials in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Foundations of Public Sector Negotiation and Mediation Skills for Government Officials: principles, terminology and context
2. The business case: why Public Sector Negotiation and Mediation Skills for Government Officials matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
14 to 18 Sep 2026	Cape Town	\$1,550
5 to 9 Oct 2026	Nairobi	\$1,395
19 to 23 Oct 2026	Kampala	\$1,395

2 to 6 Nov 2026	Durban	\$1,650
23 to 27 Nov 2026	Accra	\$1,450
7 to 11 Dec 2026	Online	\$750

LTC Consultants

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.