Presenting Technical Demonstrations and Product Walkthroughs

Corporate Communications

Course Overview

Presenting Technical Demonstrations and Product Walkthroughs: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa...

What You Will Achieve

- Explain the core principles and current good practice in Presenting Technical Demonstrations and Product Walkthroughs
- Apply practical tools and techniques for Presenting Technical Demonstrations and Product Walkthroughs in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Presenting Technical Demonstrations and Product Walkthroughs in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Marketing, communications, PR and sales professionals, and managers responsible for brand, reputation or revenue growth.

Course Outline

1. Setting the scene: Presenting Technical Demonstrations and Product Walkthroughs in today's organisation
2. Key concepts and the language of Presenting Technical Demonstrations and Product Walkthroughs
3. Frameworks and good practice that deliver results
4. Hands-on application: workshop exercises and cases
5. Problem-solving clinic: participants' real challenges
6. Integrating Presenting Technical Demonstrations and Product Walkthroughs with day-to-day operations
7. Reporting, metrics and demonstrating value
8. Action planning: your first 90 days after the course

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
2 to 6 Nov 2026	Lagos	**$1,550**
16 to 20 Nov 2026	Pretoria	**$1,450**
30 Nov to 4 Dec 2026	Harare	**$1,395**

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.