

Performance Management and Coaching for Managers

Management and Leadership

Course Overview

Performance Management and Coaching for Managers: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and live...

What You Will Achieve

- Explain the core principles and current good practice in Performance Management and Coaching for Managers
- Apply practical tools and techniques for Performance Management and Coaching for Managers in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Performance Management and Coaching for Managers in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Setting the scene: Performance Management and Coaching for Managers in today's organisation
2. Key concepts and the language of Performance Management and Coaching for Managers
3. Frameworks and good practice that deliver results
4. Hands-on application: workshop exercises and cases
5. Problem-solving clinic: participants' real challenges
6. Integrating Performance Management and Coaching for Managers with day-to-day operations
7. Reporting, metrics and demonstrating value
8. Action planning: your first 90 days after the course

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
14 to 18 Sep 2026	Kigali	\$1,395
28 Sep to 2 Oct 2026	Online	\$700
12 to 16 Oct 2026	Cape Town	\$1,550
26 to 30 Oct 2026	Lusaka	\$1,450
2 to 6 Nov 2026	Maputo	\$1,550
16 to 20 Nov 2026	Johannesburg	\$1,550

30 Nov to 4 Dec 2026

Nairobi

\$1,450

LTC Consultants

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.