Optimizing Contracts and Procurement for Value and Compliance

Police and Law Enforcement

Course Overview

Optimizing Contracts and Procurement for Value and Compliance: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa...

What You Will Achieve

- Explain the core principles and current good practice in Optimizing Contracts and Procurement for Value and Compliance
- Apply practical tools and techniques for Optimizing Contracts and Procurement for Value and Compliance in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Optimizing Contracts and Procurement for Value and Compliance in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Contracts and procurement professionals, legal advisors, compliance officers and managers who negotiate or administer agreements.

Course Outline

1. Foundations of Optimizing Contracts and Procurement for Value and Compliance: principles, terminology and context
2. The business case: why Optimizing Contracts and Procurement for Value and Compliance matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
2 to 6 Nov 2026	Online	**$750**
16 to 20 Nov 2026	Pretoria	**$1,650**
23 to 27 Nov 2026	Gaborone	**$1,450**

7 to 11 Dec 2026	Kigali	**$1,550**

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.