

Negotiation and Conflict Resolution for Project Managers

Project Management

Course Overview

Negotiation and Conflict Resolution for Project Managers: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa...

What You Will Achieve

- Explain the core principles and current good practice in Negotiation and Conflict Resolution for Project Managers
- Apply practical tools and techniques for Negotiation and Conflict Resolution for Project Managers in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Negotiation and Conflict Resolution for Project Managers in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Setting the scene: Negotiation and Conflict Resolution for Project Managers in today's organisation
2. Key concepts and the language of Negotiation and Conflict Resolution for Project Managers
3. Frameworks and good practice that deliver results
4. Hands-on application: workshop exercises and cases
5. Problem-solving clinic: participants' real challenges
6. Integrating Negotiation and Conflict Resolution for Project Managers with day-to-day operations
7. Reporting, metrics and demonstrating value
8. Action planning: your first 90 days after the course

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
28 Sep to 2 Oct 2026	Johannesburg	\$1,395
12 to 16 Oct 2026	Cape Town	\$1,650
26 to 30 Oct 2026	Nairobi	\$1,650
2 to 6 Nov 2026	Kampala	\$1,650
16 to 20 Nov 2026	Durban	\$1,450
30 Nov to 4 Dec 2026	Accra	\$1,550

LTC Consultants

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.