Negotiation and Conflict Management in Organisations

Management and Leadership

Course Overview

Negotiation and Conflict Management in Organisations: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and live...

What You Will Achieve

- Explain the core principles and current good practice in Negotiation and Conflict Management in Organisations
- Apply practical tools and techniques for Negotiation and Conflict Management in Organisations in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Negotiation and Conflict Management in Organisations in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Setting the scene: Negotiation and Conflict Management in Organisations in today's organisation
2. Key concepts and the language of Negotiation and Conflict Management in Organisations
3. Frameworks and good practice that deliver results
4. Hands-on application: workshop exercises and cases
5. Problem-solving clinic: participants' real challenges
6. Integrating Negotiation and Conflict Management in Organisations with day-to-day operations
7. Reporting, metrics and demonstrating value
8. Action planning: your first 90 days after the course

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
2 to 6 Nov 2026	Nairobi	**$1,550**
9 to 13 Nov 2026	Kampala	**$1,450**
16 to 20 Nov 2026	Durban	**$1,650**
23 to 27 Nov 2026	Accra	**$1,650**
30 Nov to 4 Dec 2026	Online	**$750**

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.