

Negotiation and Conflict Management in Organisations

Management and Leadership

Course Overview

Negotiation and Conflict Management in Organisations: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and...

What You Will Achieve

- Explain the core principles and current good practice in Negotiation and Conflict Management in Organisations
- Apply practical tools and techniques for Negotiation and Conflict Management in Organisations in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Negotiation and Conflict Management in Organisations in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Setting the scene: Negotiation and Conflict Management in Organisations in today's organisation
2. Key concepts and the language of Negotiation and Conflict Management in Organisations
3. Frameworks and good practice that deliver results
4. Hands-on application: workshop exercises and cases
5. Problem-solving clinic: participants' real challenges
6. Integrating Negotiation and Conflict Management in Organisations with day-to-day operations
7. Reporting, metrics and demonstrating value
8. Action planning: your first 90 days after the course

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
5 to 9 Oct 2026	Cape Town	\$1,395
12 to 16 Oct 2026	Lusaka	\$1,550
19 to 23 Oct 2026	Maputo	\$1,395
26 to 30 Oct 2026	Johannesburg	\$1,650
2 to 6 Nov 2026	Nairobi	\$1,550
9 to 13 Nov 2026	Kampala	\$1,450

16 to 20 Nov 2026	Durban	\$1,650
23 to 27 Nov 2026	Accra	\$1,650
30 Nov to 4 Dec 2026	Online	\$750

LTC Consultants

Suite 601, Block 2, Monument Office Park, 79 Steenbok Ave, Monument Park, Pretoria, 0181, South Africa

+27 68 403 2806 | info@ltcconsultants.net | ltcconsultant.co.za

Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.