

Middle Management Excellence Programme

Management and Leadership

Course Overview

Middle Management Excellence: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and live online.

What You Will Achieve

- Explain the core principles and current good practice in Middle Management Excellence
- Apply practical tools and techniques for Middle Management Excellence in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Middle Management Excellence in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Foundations of Middle Management Excellence: principles, terminology and context
2. The business case: why Middle Management Excellence matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
26 to 30 Oct 2026	Lagos	\$1,395
2 to 6 Nov 2026	Online	\$750
9 to 13 Nov 2026	Pretoria	\$1,450
16 to 20 Nov 2026	Harare	\$1,650
23 to 27 Nov 2026	Cairo	\$1,395
30 Nov to 4 Dec 2026	Windhoek	\$1,395
7 to 11 Dec 2026	Dar es Salaam	\$1,550

LTC Consultants

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.