

Managing Vendor Qualification, Performance & Contract Compliance

Contracts Management

Course Overview

Managing Vendor Qualification, Performance & Contract Compliance: a 5-day professional training course from LTC Consultants, delivered in-classroom across...

What You Will Achieve

- Explain the core principles and current good practice in Managing Vendor Qualification, Performance & Contract Compliance
- Apply practical tools and techniques for Managing Vendor Qualification, Performance & Contract Compliance in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Managing Vendor Qualification, Performance & Contract Compliance in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Foundations of Managing Vendor Qualification, Performance & Contract Compliance: principles, terminology and context
2. The business case: why Managing Vendor Qualification, Performance & Contract Compliance matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
12 to 16 Oct 2026	Harare	\$1,550
19 to 23 Oct 2026	Cairo	\$1,395
2 to 6 Nov 2026	Online	\$800

9 to 13 Nov 2026	Pretoria	\$1,450
16 to 20 Nov 2026	Windhoek	\$1,650
30 Nov to 4 Dec 2026	Dar es Salaam	\$1,650
7 to 11 Dec 2026	Gaborone	\$1,650

LTC Consultants

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.