

# Local Content and Industrialisation Requirements in African Procurement

Purchasing, Logistics & Supply Chain Management Training Course

## Course Overview

Local Content and Industrialisation Requirements in African Procurement: a 5-day professional training course from LTC Consultants, delivered in-classroom...

## What You Will Achieve

- Explain the core principles and current good practice in Local Content and Industrialisation Requirements in African Procurement
- Apply practical tools and techniques for Local Content and Industrialisation Requirements in African Procurement in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Local Content and Industrialisation Requirements in African Procurement in practice
- Build a personal action plan to implement what you have learned

## Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

## Course Outline

1. Foundations of Local Content and Industrialisation Requirements in African Procurement: principles, terminology and context
2. The business case: why Local Content and Industrialisation Requirements in African Procurement matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

## Upcoming Dates and Fees

| DATES                | VENUE        | FEE (PER DELEGATE) |
|----------------------|--------------|--------------------|
| 14 to 18 Sep 2026    | Nairobi      | \$1,650            |
| 28 Sep to 2 Oct 2026 | Kampala      | \$1,395            |
| 12 to 16 Oct 2026    | Johannesburg | \$1,550            |

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|-------------------|--------|----------------|
| 26 to 30 Oct 2026 | Durban | <b>\$1,395</b> |
| 9 to 13 Nov 2026  | Accra  | <b>\$1,550</b> |
| 23 to 27 Nov 2026 | Online | <b>\$800</b>   |
| 7 to 11 Dec 2026  | Lagos  | <b>\$1,550</b> |

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### **LTC Consultants**

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.