Loan Documentation

Contracts Management

Course Overview

Loan Documentation: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and live online.

What You Will Achieve

- Read a facility agreement structurally rather than page by page
- Negotiate representations, covenants and events of default with purpose
- Structure security packages that actually survive enforcement
- Understand guarantees, comfort letters and their real strength
- Spot the drafting failures that surface when loans go bad

Who Should Attend

Corporate and commercial bankers, credit officers, in-house lawyers, treasurers and finance managers who negotiate or manage loan facilities on either side of the table.

Course Outline

1. Anatomy of a facility agreement: LMA architecture
2. Conditions precedent: gatekeeping that works
3. Representations and warranties: allocation of risk
4. Covenants: financial, information and general undertakings
5. Events of default and the lender's toolkit
6. Security: mortgages, cessions, pledges and perfection
7. Guarantees and third-party credit support
8. Enforcement realities and workout documentation

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
16 to 20 Nov 2026	Cape Town	**$1,395**
23 to 27 Nov 2026	Lusaka	**$1,450**
30 Nov to 4 Dec 2026	Maputo	**$1,650**
7 to 11 Dec 2026	Johannesburg	**$1,450**

LTC Consultants

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.