Good to Great: Building a High-Performance Organisation

Management and Leadership

Course Overview

Good to Great: Building a High-Performance Organisation: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and...

What You Will Achieve

- Diagnose honestly where your organisation sits on the good-to-great spectrum
- Apply the disciplined-people principle: getting the right people into the right seats before setting direction
- Confront brutal facts without losing faith in the end goal
- Identify your organisation's economic engine and the one thing it can do better than anyone
- Build a flywheel of consistent, compounding action rather than chasing dramatic turnarounds

Who Should Attend

Executives, general managers and senior leaders responsible for organisational performance, particularly those leading businesses that have stalled at 'good enough' and want a rigorous framework for the next level.

Course Outline

1. What the research actually says: separating evidence from management folklore
2. Level 5 leadership: ambition for the institution, not the individual
3. First who, then what: people decisions before strategy decisions
4. The Stockdale paradox: confronting brutal facts in your numbers
5. The hedgehog concept: finding your economic engine
6. A culture of discipline: freedom within a framework
7. Technology as an accelerator, never a starting point
8. The flywheel: building your organisation's momentum plan

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
16 to 20 Nov 2026	Lusaka	**$1,550**
23 to 27 Nov 2026	Maputo	**$1,550**
30 Nov to 4 Dec 2026	Johannesburg	**$1,650**
7 to 11 Dec 2026	Cape Town	**$1,450**

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.