

Gas Lng Contracts Negotiation

Contracts Management

Course Overview

Gas Lng Contracts Negotiation: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and live online.

What You Will Achieve

- Explain the core principles and current good practice in Gas Lng Contracts Negotiation
- Apply practical tools and techniques for Gas Lng Contracts Negotiation in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Gas Lng Contracts Negotiation in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Foundations of Gas Lng Contracts Negotiation: principles, terminology and context
2. The business case: why Gas Lng Contracts Negotiation matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
21 to 25 Sep 2026	Lusaka	\$1,395
28 Sep to 2 Oct 2026	Maputo	\$1,450
12 to 16 Oct 2026	Johannesburg	\$1,450
26 to 30 Oct 2026	Nairobi	\$1,450
2 to 6 Nov 2026	Kampala	\$1,550
16 to 20 Nov 2026	Durban	\$1,650
23 to 27 Nov 2026	Accra	\$1,550
7 to 11 Dec 2026	Online	\$800

LTC Consultants

Suite 601, Block 2, Monument Office Park, 79 Steenbok Ave, Monument Park, Pretoria, 0181, South Africa
+27 68 403 2806 | info@ltcconsultants.net | ltcconsultant.co.za

Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.