Energy Performance Contracting and ESCO Project Development

Energy

Course Overview

Energy Performance Contracting and ESCO Project Development: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa...

What You Will Achieve

- Explain the core principles and current good practice in Energy Performance Contracting and ESCO Project Development
- Apply practical tools and techniques for Energy Performance Contracting and ESCO Project Development in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Energy Performance Contracting and ESCO Project Development in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Project managers, project engineers, planners, PMO staff and team members involved in delivering projects of any size.

Course Outline

1. Foundations of Energy Performance Contracting and ESCO Project Development: principles, terminology and context
2. The business case: why Energy Performance Contracting and ESCO Project Development matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
2 to 6 Nov 2026	Maputo	**$1,450**
9 to 13 Nov 2026	Johannesburg	**$1,450**
16 to 20 Nov 2026	Cape Town	**$1,550**

23 to 27 Nov 2026	Nairobi	**$1,550**
30 Nov to 4 Dec 2026	Kampala	**$1,550**
7 to 11 Dec 2026	Durban	**$1,650**

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.