Development Charges, Land Value Capture and Municipal Revenue Enhancement

Public Sector Management & Public Affairs

Course Overview

Development Charges, Land Value Capture and Municipal Revenue Enhancement: a 5-day professional training course from LTC Consultants, delivered in-classroom...

What You Will Achieve

- Explain the core principles and current good practice in Development Charges, Land Value Capture and Municipal Revenue Enhancement
- Apply practical tools and techniques for Development Charges, Land Value Capture and Municipal Revenue Enhancement in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Development Charges, Land Value Capture and Municipal Revenue Enhancement in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Foundations of Development Charges, Land Value Capture and Municipal Revenue Enhancement: principles, terminology and context
2. The business case: why Development Charges, Land Value Capture and Municipal Revenue Enhancement matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
16 to 20 Nov 2026	Nairobi	**$1,395**
7 to 11 Dec 2026	Kampala	**$1,395**

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.