

Crude Oil and Refined Products Sales Marketing Trading and Risk

Health, Safety and Environment (HSE)

Course Overview

Crude Oil and Refined Products Sales Marketing Trading and Risk: a 5-day professional training course from LTC Consultants, delivered in-classroom across...

What You Will Achieve

- Explain the core principles and current good practice in Crude Oil and Refined Products Sales Marketing Trading and Risk
- Apply practical tools and techniques for Crude Oil and Refined Products Sales Marketing Trading and Risk in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Crude Oil and Refined Products Sales Marketing Trading and Risk in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

HSE managers and officers, operations and site managers, supervisors, safety representatives and anyone accountable for workplace safety.

Course Outline

1. Foundations of Crude Oil and Refined Products Sales Marketing Trading and Risk: principles, terminology and context
2. The business case: why Crude Oil and Refined Products Sales Marketing Trading and Risk matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
14 to 18 Sep 2026	Online	\$750
28 Sep to 2 Oct 2026	Pretoria	\$1,395
5 to 9 Oct 2026	Windhoek	\$1,550

19 to 23 Oct 2026	Dar es Salaam	\$1,450
2 to 6 Nov 2026	Gaborone	\$1,650
16 to 20 Nov 2026	Kigali	\$1,395
23 to 27 Nov 2026	Cape Town	\$1,450
7 to 11 Dec 2026	Lusaka	\$1,650

LTC Consultants

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.