

Credit Control and Debtors Management

Finance & Budgeting

Course Overview

Credit Control and Debtors Management: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and live online.

What You Will Achieve

- Explain the core principles and current good practice in Credit Control and Debtors Management
- Apply practical tools and techniques for Credit Control and Debtors Management in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Credit Control and Debtors Management in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Foundations of Credit Control and Debtors Management: principles, terminology and context
2. The business case: why Credit Control and Debtors Management matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
14 to 18 Sep 2026	Johannesburg	\$1,550
21 to 25 Sep 2026	Cape Town	\$1,395
5 to 9 Oct 2026	Nairobi	\$1,550
12 to 16 Oct 2026	Kampala	\$1,550
19 to 23 Oct 2026	Durban	\$1,395
2 to 6 Nov 2026	Accra	\$1,650
9 to 13 Nov 2026	Online	\$750
16 to 20 Nov 2026	Lagos	\$1,450

30 Nov to 4 Dec 2026	Pretoria	\$1,550
7 to 11 Dec 2026	Harare	\$1,395

LTC Consultants

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.