Cost Estimating and Pricing for Tenders and Contracts

Finance & Budgeting

Course Overview

Cost Estimating and Pricing for Tenders and Contracts: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and...

What You Will Achieve

- Explain the core principles and current good practice in Cost Estimating and Pricing for Tenders and Contracts
- Apply practical tools and techniques for Cost Estimating and Pricing for Tenders and Contracts in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Cost Estimating and Pricing for Tenders and Contracts in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Finance managers, accountants, analysts, budget holders and professionals responsible for financial planning, control or reporting.

Course Outline

1. Setting the scene: Cost Estimating and Pricing for Tenders and Contracts in today's organisation
2. Key concepts and the language of Cost Estimating and Pricing for Tenders and Contracts
3. Frameworks and good practice that deliver results
4. Hands-on application: workshop exercises and cases
5. Problem-solving clinic: participants' real challenges
6. Integrating Cost Estimating and Pricing for Tenders and Contracts with day-to-day operations
7. Reporting, metrics and demonstrating value
8. Action planning: your first 90 days after the course

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
9 to 13 Nov 2026	Cape Town	**$1,450**
30 Nov to 4 Dec 2026	Lusaka	**$1,395**

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.