Contract Law Essentials for Commercial Managers

Legal Training

Course Overview

Contract Law Essentials for Commercial Managers: a 3-day professional training course from LTC Consultants, delivered in-classroom across Africa and live...

What You Will Achieve

- Explain the core principles and current good practice in Contract Law Essentials for Commercial Managers
- Apply practical tools and techniques for Contract Law Essentials for Commercial Managers in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Contract Law Essentials for Commercial Managers in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Foundations of Contract Law Essentials for Commercial Managers: principles, terminology and context
2. The business case: why Contract Law Essentials for Commercial Managers matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
16 to 18 Nov 2026	Cairo	**$950**
23 to 25 Nov 2026	Online	**$450**
30 Nov to 2 Dec 2026	Pretoria	**$950**
7 to 9 Dec 2026	Windhoek	**$900**
14 to 16 Dec 2026	Dar es Salaam	**$800**

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.