

# Contract Excellence for Non Legal Professionals

Contracts Management

## Course Overview

Contract Excellence for Non Legal Professionals: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and live...

## What You Will Achieve

- Explain the core principles and current good practice in Contract Excellence for Non Legal Professionals
- Apply practical tools and techniques for Contract Excellence for Non Legal Professionals in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Contract Excellence for Non Legal Professionals in practice
- Build a personal action plan to implement what you have learned

## Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

## Course Outline

1. Setting the scene: Contract Excellence for Non Legal Professionals in today's organisation
2. Key concepts and the language of Contract Excellence for Non Legal Professionals
3. Frameworks and good practice that deliver results
4. Hands-on application: workshop exercises and cases
5. Problem-solving clinic: participants' real challenges
6. Integrating Contract Excellence for Non Legal Professionals with day-to-day operations
7. Reporting, metrics and demonstrating value
8. Action planning: your first 90 days after the course

## Upcoming Dates and Fees

| DATES                | VENUE         | FEE (PER DELEGATE) |
|----------------------|---------------|--------------------|
| 14 to 18 Sep 2026    | Cairo         | \$1,550            |
| 28 Sep to 2 Oct 2026 | Online        | \$700              |
| 12 to 16 Oct 2026    | Pretoria      | \$1,450            |
| 19 to 23 Oct 2026    | Windhoek      | \$1,450            |
| 2 to 6 Nov 2026      | Dar es Salaam | \$1,650            |
| 16 to 20 Nov 2026    | Gaborone      | \$1,550            |
| 30 Nov to 4 Dec 2026 | Kigali        | \$1,450            |

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**LTC Consultants**

Suite 601, Block 2, Monument Office Park, 79 Steenbok Ave, Monument Park, Pretoria, 0181, South Africa  
+27 68 403 2806 | [info@ltcconsultants.net](mailto:info@ltcconsultants.net) | [ltcconsultant.co.za](http://ltcconsultant.co.za)

Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.