Contract Costing and Billing for Professional Services Firms

Finance & Budgeting

Course Overview

Contract Costing and Billing for Professional Services Firms: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa...

What You Will Achieve

- Explain the core principles and current good practice in Contract Costing and Billing for Professional Services Firms
- Apply practical tools and techniques for Contract Costing and Billing for Professional Services Firms in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Contract Costing and Billing for Professional Services Firms in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Finance managers, accountants, analysts, budget holders and professionals responsible for financial planning, control or reporting.

Course Outline

1. Foundations of Contract Costing and Billing for Professional Services Firms: principles, terminology and context
2. The business case: why Contract Costing and Billing for Professional Services Firms matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
9 to 13 Nov 2026	Cape Town	**$1,395**
16 to 20 Nov 2026	Lusaka	**$1,395**
23 to 27 Nov 2026	Maputo	**$1,650**

30 Nov to 4 Dec 2026	Johannesburg	**$1,450**
7 to 11 Dec 2026	Nairobi	**$1,395**

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.