

Compensation Benchmarking and Salary Survey Analysis

Human Resource (HR) Management

Course Overview

Compensation Benchmarking and Salary Survey Analysis: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and...

What You Will Achieve

- Explain the core principles and current good practice in Compensation Benchmarking and Salary Survey Analysis
- Apply practical tools and techniques for Compensation Benchmarking and Salary Survey Analysis in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Compensation Benchmarking and Salary Survey Analysis in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Foundations of Compensation Benchmarking and Salary Survey Analysis: principles, terminology and context
2. The business case: why Compensation Benchmarking and Salary Survey Analysis matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
26 to 30 Oct 2026	Gaborone	\$1,650
2 to 6 Nov 2026	Kigali	\$1,450
9 to 13 Nov 2026	Online	\$750

16 to 20 Nov 2026	Cape Town	\$1,450
23 to 27 Nov 2026	Lusaka	\$1,450
30 Nov to 4 Dec 2026	Maputo	\$1,550
7 to 11 Dec 2026	Johannesburg	\$1,550

LTC Consultants

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.