

Coaching for Performance and Development How to Develop Your People

Management and Leadership

Course Overview

Coaching for Performance and Development How to Develop Your People: a 5-day professional training course from LTC Consultants, delivered in-classroom...

What You Will Achieve

- Explain the core principles and current good practice in Coaching for Performance and Development How to Develop Your People
- Apply practical tools and techniques for Coaching for Performance and Development How to Develop Your People in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Coaching for Performance and Development How to Develop Your People in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Foundations of Coaching for Performance and Development How to Develop Your People: principles, terminology and context
2. The business case: why Coaching for Performance and Development How to Develop Your People matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
12 to 16 Oct 2026	Accra	\$1,550
26 to 30 Oct 2026	Online	\$700
2 to 6 Nov 2026	Johannesburg	\$1,395

16 to 20 Nov 2026	Durban	\$1,395
23 to 27 Nov 2026	Lagos	\$1,395
7 to 11 Dec 2026	Pretoria	\$1,650

LTC Consultants

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.