Bidding Evaluation Negotiation Contract Award

Police and Law Enforcement

Course Overview

Bidding Evaluation Negotiation Contract Award: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and live online.

What You Will Achieve

- Explain the core principles and current good practice in Bidding Evaluation Negotiation Contract Award
- Apply practical tools and techniques for Bidding Evaluation Negotiation Contract Award in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Bidding Evaluation Negotiation Contract Award in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Contracts and procurement professionals, legal advisors, compliance officers and managers who negotiate or administer agreements.

Course Outline

1. Foundations of Bidding Evaluation Negotiation Contract Award: principles, terminology and context
2. The business case: why Bidding Evaluation Negotiation Contract Award matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
2 to 6 Nov 2026	Cairo	**$1,650**
9 to 13 Nov 2026	Windhoek	**$1,395**
23 to 27 Nov 2026	Dar es Salaam	**$1,395**
30 Nov to 4 Dec 2026	Gaborone	**$1,650**
7 to 11 Dec 2026	Kigali	**$1,450**

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.