Banking Relationship and Facility Agreement Management

Banking and Financial Regulation

Course Overview

Banking Relationship and Facility Agreement Management: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and...

What You Will Achieve

- Explain the core principles and current good practice in Banking Relationship and Facility Agreement Management
- Apply practical tools and techniques for Banking Relationship and Facility Agreement Management in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Banking Relationship and Facility Agreement Management in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Directors, senior managers, heads of department, team leaders and high-potential professionals preparing for greater leadership responsibility.

Course Outline

1. Setting the scene: Banking Relationship and Facility Agreement Management in today's organisation
2. Key concepts and the language of Banking Relationship and Facility Agreement Management
3. Frameworks and good practice that deliver results
4. Hands-on application: workshop exercises and cases
5. Problem-solving clinic: participants' real challenges
6. Integrating Banking Relationship and Facility Agreement Management with day-to-day operations
7. Reporting, metrics and demonstrating value
8. Action planning: your first 90 days after the course

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
2 to 6 Nov 2026	Gaborone	**$1,450**
9 to 13 Nov 2026	Kigali	**$1,550**
23 to 27 Nov 2026	Cape Town	**$1,395**
30 Nov to 4 Dec 2026	Lusaka	**$1,395**

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.