

Advanced Commercial Tariff Design Financial Modelling

Finance & Budgeting

Course Overview

Commercial Tariff Design Financial Modelling: a 5-day professional training course from LTC Consultants, delivered in-classroom across Africa and live online.

What You Will Achieve

- Explain the core principles and current good practice in Commercial Tariff Design Financial Modelling
- Apply practical tools and techniques for Commercial Tariff Design Financial Modelling in your own organisation
- Analyse real-world scenarios and select the right approach with confidence
- Avoid the common pitfalls that undermine Commercial Tariff Design Financial Modelling in practice
- Build a personal action plan to implement what you have learned

Who Should Attend

Finance managers, accountants, analysts, budget holders and professionals responsible for financial planning, control or reporting.

Course Outline

1. Foundations of Commercial Tariff Design Financial Modelling: principles, terminology and context
2. The business case: why Commercial Tariff Design Financial Modelling matters to performance
3. Core tools, frameworks and methods
4. Applying the tools: guided case study and exercises
5. Common pitfalls and how experienced practitioners avoid them
6. Working with stakeholders: communication and influence
7. Measuring results and continuous improvement
8. Personal action planning and course review

Upcoming Dates and Fees

DATES	VENUE	FEE (PER DELEGATE)
5 to 9 Oct 2026	Lusaka	\$1,550
12 to 16 Oct 2026	Maputo	\$1,550
26 to 30 Oct 2026	Johannesburg	\$1,650
2 to 6 Nov 2026	Cape Town	\$1,650
9 to 13 Nov 2026	Nairobi	\$1,395
16 to 20 Nov 2026	Kampala	\$1,550
30 Nov to 4 Dec 2026	Durban	\$1,450
7 to 11 Dec 2026	Accra	\$1,395

LTC Consultants

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Every delegate receives a Certificate of Attendance. Group and in-house rates available on request.